

2016 17 ANNUAL REPORT



KAIPARA

Whakataukī

**Mai te Whakāro – ko te kupu
Mai te kupu – ko te mōhio
Mā te mōhio – ka mārama
Mā te mārama – ka taea e au te kī**

My thoughts become words,
My words become understanding,
My understanding becomes enlightenment,
My enlightenment becomes my possibility



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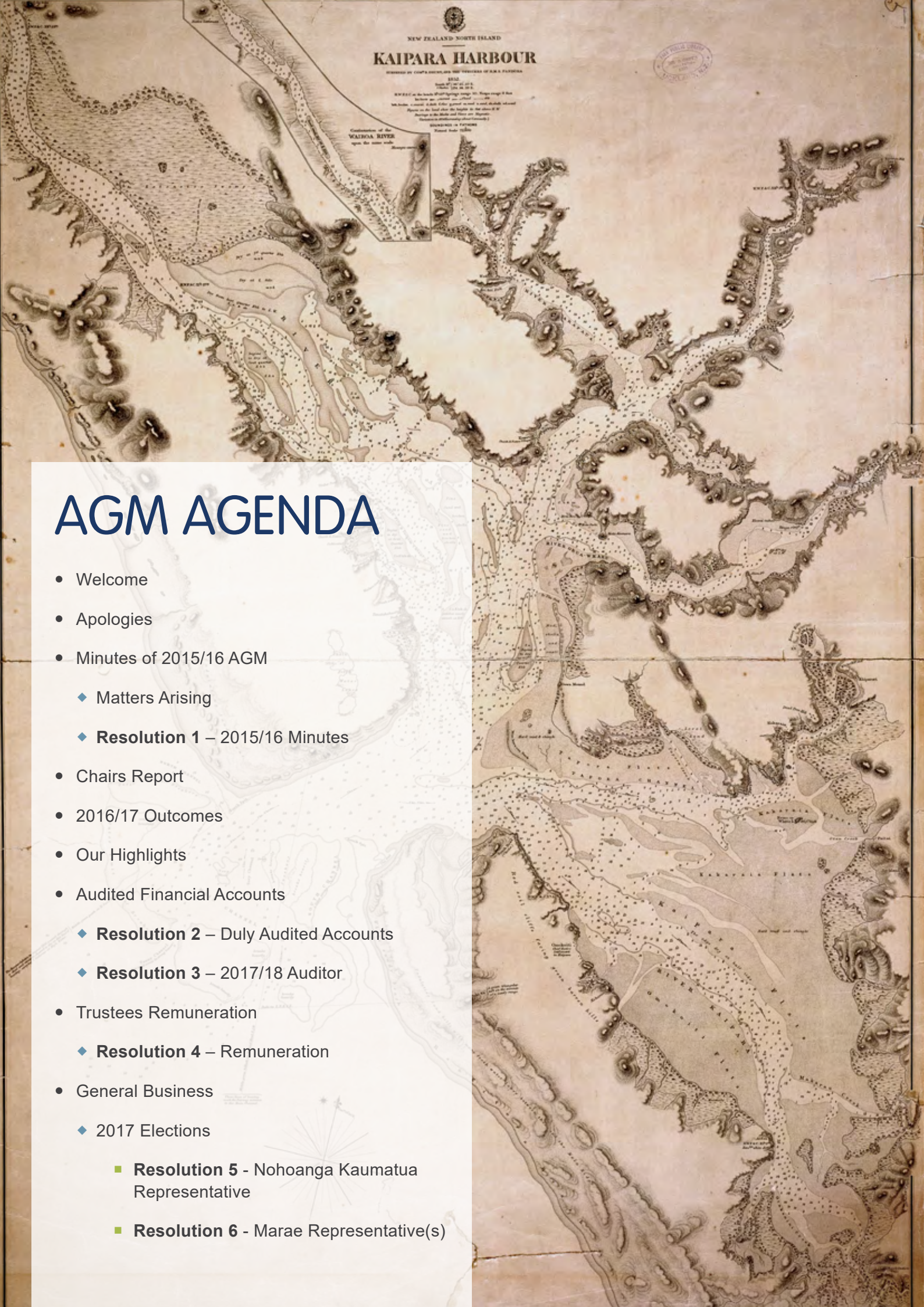
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AGM AGENDA

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2015/16 MINUTES

Tuesday 27th September 2016 – 10:00am

Ngā Maunga Whakahii o Kaipara Development Trust – Annual General Meeting, Helensville War Memorial Hall

NMWOK TRUSTEES

Haahi Walker – Heamana
Naida Glavish
Tracey Hill
Glendith Samson
Heteraka Tobin

KCDL TRUSTEES & STAFF

Anita Mazzoleni – Heamana
Kristy Hill

Carey Tasker – CFO

MINUTE TAKERS

Shona Oliver
Daena Walker

Karakia: Heteraka Tobin

1. INTRODUCTION

Haahi Walker – Opening karakia, himene, mihi whakatau

2. HOUSEKEEPING

Brenda Christiansen

3. APOLOGIES

Taipeti Whanau, Michelle, Jane, Sarah and Cathy Nahi, Sarah Thompson, Olive Rudolph, Cherith, Edith Samson, Parmera Warner, Fiona Richards, Titiata, Frank Bowater, Francie Tutara, Mary Hill, Nick, Tumanaki Povey, Rita Walker, Parata Povey, Rangipai Hill Dobson

Trustees: Te Arahi Kapea, Margaret Kawharu, Tracy Davis, Rhys Freeman

Proposed: That the apologies be accepted

Moved: Margaret Tokerangi

Seconded: Cherie Povey

Passed: Ae

PREVIOUS MINUTES:

Proposed: Resolution 24/09/16-01

Taken as read, published & available prior to meeting.

That the Minutes of the 2014/15 Annual General Meeting be passed as a true and accurate record of the meeting.

Moved: Sally-Anne Povey

Seconded: Mei Hill

Passed: Ae

Amendments: None

Whaea Tuata raised a question re Financial matter 2015 – deferred to Remits section.

Matters Arising: No matters arising from previous minutes.

Some discussion regarding access to the AGM booklet, which had been available electronically via email or in booklet form from 16 Commercial Rd, Helensville. Whaea Tuata said she had not seen the book prior and it was a lot of information to take in. Glendith Samson said she had volunteered to deliver them to whanau. Margie Tokerangi said she had requested one via Facebook but had not received a copy. Brenda Christiansen apologised and explained that the facebook requests had been missed. Noted as learning for next year.

CHAIRMAN'S KAUPAPA:

Haahi Walker restated the purpose of Ngā Maunga Whakahii o Kaipara and reflected on the changes and achievements of the Trust Boards and subsidiaries, over the past year. Anita Mazzoleni who has worked hard for the Investment Trust since its inception will be stepping down from the Investment Board in the coming year. Anita's Role as Chairman will be taken by Rhys Freeman. Kristy Hill has joined the Investment Board.

INVESTMENTS:

With apologies noted for Margaret Kawharu and Rhys Freeman, the Investments report was presented by Anita Mazzoleni who introduced Carey Tasker- Chief Financial Officer, Iho Tatai Putea.

Anita acknowledged those who contributed to achieving the settlement especially those who have passed.

There was an interruption while Dan Davis queried past representation, this was calmed by Whaea Tuata singing a waiata. Chairman bought the meeting back to order.

Report resumed with NMWoK Investments Ltd Strategic Pou.

Kia Tupato – Health & Safety imperative with Trees being felled.

Two hundred acts of Trespass in the past year.

Hoko Hoko – Primary Investments with external Fund Managers

Whenua Hoko – Property Management

New Business – Continuous Cash Flow Businesses, looking for new opportunities.

10 Year Plans for Woodhill – Muriwai, Culture, Kai, Recreation, Resort

Te Rau Manga new Forestry JV. This will mean a change over the next 10 years as Hancock's harvest their trees and NMWoK Investments move from Landlord to Part Tree ownership as forest is cleared and replanted. This is a long term investment, 50 years (2x25 year rotation) that will provide job opportunities.

As the map used in the slides was not clear, Carol Povey asked if there was any relationship between Otakanini Topu and Te Ngāhere o Woodhill. It was clarified that they are completely separate Trusts.

Margie Tokerangi asked what the return will be on the joint venture. It will be 50% as the trees are harvested.

Margie Tokerangi asked what the return will be on the joint venture. It will be 50% as the trees are harvested.

Q. Regarding the collection of Carbon Credits.

A. Refer to page 22 Consolidated Group Accounts Note 14.

Te Uru, nine hectares Hobsonville. Options are being considered, either on selling the rights to build or subdivide then sell. No Social Housing is planned there.

Anita answered no to the question, was it ever considered, whanau to buy the homes there?

Eighteen Hectares at Brigham Creek are not yet zoned for residential but are likely to be declared surplus. Investments aim is to maximise financial returns and grow capital, while managing risk as housings prices flatten and costs rise. They may possibly consider keeping a small portion of this land.

Q. Carol Povey asked if it leasehold had been considered as an option for Brigham Creek.

A. Anita replied that Housing that will become available at Paremoremo may provide opportunity for retention in the future.

Q. Is the Marketing of Sand in the 10 year plan? Where is the money from the Sand mining?

A. Anita clarified that there is no current mining or mining license, still being investigated.

Q. If Investments do something in the resort space would they look for a partner with the right to comeback?

Note that some whanau opposed to mining due to wahi tapu.

Q. Why is there no Housing in Woodhill?

Margie Tokerangi returned to the 9 hectare Block question and why we can't do more to house whanau, stating we have people with long drops.

A. Anita replied that there will be opportunities down track for more tri-partied agreements.

Whaea Tuata thanked Anita for explaining the Investments work and asked when Anita was leaving. Anita replied that the board was in good hands with their own people coming home.

Order of business called by Graham Scott.

WHITI ORA O KAIPARA:

Brenda Christiansen covered the changes to the Trust Board 2015/16, the new structure and the programmes delivered over the past year designed to increase employment opportunities.

- Digital Hub set up at number 16 Commercial Road, available for whanau to use.
- \$41,000 in education grants distributed,
- Courses offered included: First Aid, Security, Food Safety, Workplace Safety, Te Reo, First Line Managers
- Two School holiday Programmes with 65 attendees.

Questions regarding Housing to be covered in Financial Report.

FINANCIAL REPORT 2015/16:

Presented by Anita Mazzoleni- Trust Chair

Full copy of the Audited Accounts summary included in 2015/16 Annual Report

Total Assets Comparison between 2016 & 2015.

Total Assets increased to \$64,340,093 \$58,928,136
Due to revaluation of Property and Investment Returns.

Operation Income

Expenditure & Profit Comparison between 2016 & 2015

Operational Profit	2,505,917	1,415,370
Operational Revenue	6,180,121	4,390,088
Operational expenditure	3,522,834	2,758,801

Operational Expenditure Increased by \$764,033
Why? Increase in Professional fee & Legal fees.
Note: Expected to increase year on year due to business expansion.

Employee Benefit expense, related to business restructure.

Tribal Development Distributions Comparison 2016 & 2015

2016	\$267,848
2015	\$505,060

Issues raised by Sabrina Kidwell: She objected to the use on page 22 of “Her Majesty the Queen”, when referring to the Crown.

Proposed: Resolution 24/09/16-02

That the Trustees and Auditor Reports together with the statement of Accounts and Annual Report be received as the final duly audited consolidated financial statements of Ngā Maunga Whakahii o Kaipara Development Trust Group for the 2015/16 Financial Year.

Moved: Pani Gleeson
Seconded: Jane Sherard
Passed: All Ae

Proposed: Resolution 24/09/16-03

That HLB Mann Judd, be reappointed as auditors of the company and the Trustees are authorised to fix the auditors remuneration.

Moved: Pani Gleeson
Seconded: Sally-Anne Povey
Passed: All Ae

Proposed: Resolution 24/09/16-04

That the remuneration of the Trustees remains unchanged.

In response to the earlier question by Whaea Tuata Cruickshank about passing of the remuneration levels last year. Brenda Christiansen clarified that this was not about changing the amount set last year and that in comparison the NMWoK Trustees are paid less than some other Trusts.

Moved: Sally-Anne Povey
Seconded: Cherie Povey
Passed: Ae

Note: 4 against, not all registered members. Michael Davis, Sabrina Kidwell, Anarose Steedman, Dan Davis

BRENDA CHRISTIANSEN PRESENTS **Strategic Priorities and Annual Plan**

Improve the Social and Cultural Standing and wellbeing of our Whanau

- Assisting whanau into home ownership
- Advocating for better education and employment opportunities e.g. Funded scholarships or programmes

- Build and sustain connections within and across the NMWoK Stakeholders
- Increased employment through growth within the communities
- Increasing NMWoK profile in key local areas and industries

Cultural/Social Development and Investments

- Broader Commercial, social and cultural opportunities e.g. (Cultural Tourism, Community Housing Development)
- Building sustainable whanau based businesses
- Improvements across all areas of our operations

Discussion: Tamaki Mercer stated that it doesn't seem to work and the skills people have, are overlooked such as Loncsey Wanakore teaching Te Reo classes off his own bat. Can you support them in some way?

Also, how do you ensure your Trustees are ratified by the Maori Land Court?

Margie Tokerangi agreed the strategic priorities are a great vision for our future and Te Reo should be our overarching kaupapa.

Brenda Christiansen advised that the previous work done on the Strategic Priorities was not accessible and had been wiped from the computer hard drives, so we are starting again.

We will be working more out in the community to identify the needs and the skills. Of the six jobs advertised following the restructure, no applications were received from whanau for three of the positions.

Q. Margie Tokerangi asked how will the Trust be setting and measuring its performance and what is the review process. How can whanau feed into the Vision?

Q. Anarose Steedman also asked how will people see some practical things happening.

A. Brenda said support for market research funding that could be accessed from Te Puni Kokiri to review business concepts & opportunities like making Piu Piu, Catering and Cultural Tourism.

Ana used the example of local schools having to go outside the Region and pay \$15,000 for Piu Piu.

Brenda Christiansen outlined the proposed application to become a Community Housing Provider via He Kainga Kaipara Trust. This could develop more opportunities for employment as well as addressing housing need.

Hobsonville Houses, there are 30 more houses available for relocation.

Discussion from the floor:

Q. What happens if you don't have land?

Q. Has there been any research about Marae Papakainga, many have no space, feels like we're being fobbed off. In 2014 there was the same concept but nothing for our people.

Q. What about Woodcocks Road & Te Ketu Block at Woodhill.

Margie Tokerangi said she felt that not enough research was done at this end; some families still had long drops.

Brenda discussed the cost of infrastructure such as the estimated \$75,000 to survey and connect Awaroa Road properties to council services.

Q. Why the increase in Professional & Legal fees from last year.

Q. Tamaki Mercer asked are these fees going to external parties.

A. Anita Mazzoleni replied that the external fees are expected to increase year on year due to Business growth e.g. The negotiation this year of the Te Rau Maunga agreement and Te Uru.

Q. Carol Povey asked what are the measurable KPIs regarding Marae development.

Lee & Eriapa Uruamo spoke of their parents' situation and stood up for their whanau.

Whaea Tuata Cruickshank raised Haranui and the Marae funding.

She spoke in support of NMWoK and being transparent and moving forward.

In conclusion Brenda Christiansen said members were always welcome to come and talk about ideas to the team at 16 Commercial Road or to their Marae Representative.

GENERAL BUSINESS

Proposed: Resolution 2015/16-05
That Ngā Maunga Whakahii o Kaipara Development Trust under takes actions to have the Otene Kikokiko Block transferred to Ngā Maunga Whakahii o Kaipara Development Trust.

Moved: Cherie Povey
Seconded: Tuata Cruickshank
Passed: Ae

Note: 6 against not all registered members.

Against: Bonnie Johnson, Michael Davis, Sabrina Kidwell, Anarose Steedman, Danny Davis, David Mercer

Karakia Whakamutunga

Ko te pae tawhiti, whaia kia tata.
Ko te pae tata, whakarimaua ki tina.

Ngāti Whātua o Kaipara, we are the future,
let's be the change.



Ehara ko taku kotahi erangi ko te katoa; ehara ko au nahenahe erangi ko tātou; ehara hoki nāu ānake nā tātou katoa te taonga.

CHAIRS REPORT

Ko te hanga nei kua oho ake koe mai te wā i roto koe i ngā ringa o te hunga tiroiro tinana. Anei rā tētahi tauira hei tiroiro ake māu.

I tētahi wā ki muri i hui ngātahi tātou me te otinga ake o te Ture Whakataunga a Ngāti Whātua o Kaipara 2013. I tohua e ngā uri mai Ngāti Whātua o Kaipara ko Ngā Maunga Whakahī o Kaipara te rōpū me mātou hei Pou Tiaki mō ngā rawa tērā kia toko ake ngā hua mō te katoa o aua uri.

Mai i taku tūranga Pou Tiaki me te tirohanga ki āmuri ake nei ka nui taku mārama:

Ehara ko taku kotahi erangi ko te katoa; ehara ko au nahenahe erangi ko tātou; ehara hoki nāu ānake nā tātou katoa te taonga.

Ka nui taku hihiko mō ngā whiwhinga kua tutuki i ēnei wā. Mai i taku tūranga hei Ūpoko Tātaki o Ngā Maunga Whakahī ka tuku iho ka tūpou ake hoki ki te hora atu i ngā hua mō tēnei tau.

Once upon a time, we came together as one resulting in the Ngāti Whātua o Kaipara Settlement Act 2013.

As one, the people of Ngāti Whātua o Kaipara endorsed Ngā Maunga Whakahī o Kaipara Development Trust as the entity and us as Trustees to protect and manage the assets for the collective benefit of all Ngāti Whātua o Kaipara.

As a Trustee and looking ahead, I am clear:

It is not I, It is us; It is not me, It is we, It is not your, It is our taonga.

I am proud of the achievements we have made thus far and as the Chair of Ngā Maunga Whakahī o Kaipara Development Trust I am humbled and honoured to present this year's results.



In writing this year's report I wish to acknowledge Haahi Walker for his mahi as the previous Chair of Ngā Maunga Whakahii o Kaipara Development Trust (NMWOK).

A significant focus of the Trust's activities in 16/17 saw us having to defend ourselves and uphold our mana whenua and ahi kaa status vis-a-vis other iwi making claims within our settlement area of interest. Hauraki Collective, Te Kawerau a Maki and Ngai Tai ki Tamaki are just three that have laid claim to rights in the Kaipara and we continue to challenge these claims through the Office of Treaty Settlements and Maori Land Court. As we go to print with this Annual Report we await further processes and developments on Kopironui, the Courthouse Block, our Marine and Coastal Waterways Customary Rights application and our claim over the Kaipara Harbour.

Major developments across Auckland and the wider region have also impacted on our area of interests and we have been actively involved in planning, working with and at times, challenging Crown agencies, Auckland Council, private organisations, developers and land owners on development and environmental matters.

Research partnerships have enabled us to gain valuable information and insights into environmental, ecological and marine issues that impact on waterways and the growth and development of toheroa.

Strategic relationships with Crown agencies (eg. Department of Conservation), Council, and other agencies have supported our aspirations towards getting our conservation lands pest and weed free.

Trustees, Management and staff have been proactive in representing Ngāti Whatua o Kaipara interests on a number of Boards, Committees and in the political arena of Auckland and New Zealand.

Our presence in Helensville and the Kaipara is well represented through Trustees and Staff on key Boards (eg. Kaipātiki - Parakai Recreation Reserve Board, Helensville District Health Trust, NorWest Business Association, Kaipara Medical Clinic), and our active involvements in the Community.

This year, we introduced our new social / cultural entity, Whiti Ora o Kaipara Charitable Trust (Whiti Ora) and we have seen that entity activate, reinstate, refresh and recreate themselves in various operational areas. The focus of their operations has been to establish social and cultural development(s) for the collective membership.

Despite teething issues, Whiti Ora has maintained strong performance over the year and delivered several social / cultural programmes or outcomes for individual(s), Marae and the wider Kaipara community.

Through Whiti Ora, members' activities have included Hākinakina, Wānanga, a Whanau Day, Kaumātua Christmas

Lunch, Marae Pop Up as well as many others. They have also supported community activities such as the Golf Day, the Kaipara Kapa Haka festival, the Helensville Christmas Parade, the Helensville Community Christmas Lunch and hosted Tomo mai ki te Marae.

Individuals have been supported through education grants, access to relocatable houses, training programmes and sponsorships.

Still in its infancy, Whiti Ora is continuing to work towards establishing regular social / cultural development programmes, targeted programmes (eg. Licensing and certifications), and project based outcomes. One of the things that is pleasing to see is the agility with which Whiti Ora responds to diversity, controversy, criticism and members' requests.

Our Commercial entities continue to maintain, diversify and leverage off settlement assets. Commercial pinus radiata plantations and recreational activities are the mainstay of our Ngāhere assets. Some diversification on the use of these assets has taken place with mixed results, however, overall, these continue to give moderate returns whilst at the same time maintaining ownership. Property investments at Hobsonville (Te Uru) is extremely successful with better than average returns and continued growth options.

Operational areas are constantly adjusting structure and resources to meet expected performance outcomes and I am pleased to see that 2016/17 results include the establishment of infrastructure to support future growth and development aspirations.

Trustees and Directors governance has been robust and vigilant with many hours spent debating issues and considering options to inform our decisions. Some of these decisions have meant we have not been available to meet demands that external parties place on us. We are clear that the business of Ngā Maunga Whakahii o Kaipara takes precedence over any external parties' or individuals' requests and we are confident that our decisions have been right for Ngāti Whatua o Kaipara.

As this is an election year, it is possible that by the end of the Annual General Meeting there will be five (5) new Trustees on NMWOK.

To all nominees, the role of Trustee is hard and demanding but also very rewarding when we see outcomes that benefit our people. Good luck to us all.



Naida Glavish ONZM JP
Chair – Ngā Maunga Whakahii o Kaipara



2016/17 OUTCOMES

WHAT WE SAID	WHAT WE DID
Complete the fit out of 1 Rata Street as the new Trust Board Office and Training facility.	Completed
Renovate 3 – 5 Rata Street (Flats) to comply with Health and Safety regulations	Two Units completed in FY 16/17
Review Woodcocks Road properties for potential development for Community Housing	Completed
Title off and complete renovation of Te Awaroa Road Houses	In progress – pending realignment of lease agreement with Ministry of Education
Develop iwi management plan for Te Pupuritaonga Trust land holdings	In progress – working in partnership with Department of Conservation.
Progress ownership of Courthouse Section to Ngā Maunga Whakahii o Kaipara Development Trust	In progress – subject to Maori Land Court processes
Protect and retain Ngā Maunga Whakahii o Kaipara shared interest in Otene Kikokiko Block	In progress – subject to Maori Land Court processes
Progress negotiations with Crown and agencies on Kaipara Harbour	In progress – subject to Office of Treaty Settlement processes



Partnership with Massey University



WHAT WE SAID	WHAT WE DID
Continue to ensure Ngā Maunga Whakahii o Kaipara interests are known and considered in resource consents for developments within the Kaipara rohe	Completed
Progress additional sites of significance to Kaipara are recognised by Auckland City Council	In progress – subject to local government processes
Commence two environmental scholarship opportunities for Rangitahi	Completed
Progress Toheroa project (in partnership with Massey University)	Project completed
Progress Clean Waterways Kaipara project (in partnership with Massey University)	Year 1 completed
Commence the development of a historical database including GIS mapping locations	Completed
Progress Te Uru subdivision development	In progress
Progress Ngāhere Woodhill / Awa outcomes	In progress
Progress new business opportunities	Completed
Progress IT solutions including, updated website, online applications, database developments	Secured IT systems implemented. Updated telephony system implemented
Progress negotiations to extend Heartlands contract	Completed – contract extended to June 2018
Commence 20 week Te Reo programme	Completed

Deliver 3 x School Holiday programmes by November 2016	Completed
Complete Education and Careers Grants by March 2016	Completed
Progress next round of Hobsonville Land Company relocatable homes processes with whanau	In progress - up to 7 homes being considered for relocation
Develop additional Marae Kaitiaki	In progress
Commence census design	In progress
Achieve Community Housing Provider status by December 2016	In progress - Lodged with Community Housing Authority February 2017. Application is currently under review
Commence processes for Papakainga Design(s)	Commenced
Commence feasibility of Community Housing Development(s)	Commenced





Our Highlights

Over \$150K
paid out in
Education
Grants during
2016/17

WHITI ORA

3 x School Holiday programmes were completed between March and November 2016 with over 150 tamariki and rangatahi attending

The Vision Matauranga Toheroa Research Project was completed

18 Whanau completed a certified Security Course

@ \$10k paid in sponsorship(s) for individuals and groups

Around 60 members attended what was supposed to be Hākinakina but due to bad weather, turned into a Whakawhanaungatanga Day

A further 60 attended the actual Hākinakina

65 Whanau attended Wānanga

Tomo Mai ki te Marae hui ran for 8 weeks in 2016 with 22 whanau and community participants

Over 200 members have attended update and nohoanga Kaumātua hui throughout the year

Te Reo classes commenced in 2017 have had approximately 30 whanau attend consistently and still going

6 whanau relocated 7 houses from Hobsonville and a further 7 under consideration for purchase in 2017/18

Governance training was delivered to 26 whanau

TRUST

Maranga Mai (1 Rata Street) renovated and opened

Renovations on 3 of the 4 Units on Rata Street completed

Takutai Moana – (Marine and Coastal Customary Rights) application submitted

Community Housing Provider application submitted

Challenging three other iwi claims in Ngāti Whatua o Kaipara area of interest

Commenced proceedings for the return of the Courthouse Block

Participated in and supported Community events



Our highlights continued

KCDL - COMMERCIAL

Sold superblocks 1, 2 & 3 at Te Uru (Hobsonville Precinct) with a net profit of \$12.5m in this financial year

This transaction now takes Trust gross assets to \$96m compared to settlement in 2012 of \$49.5m

Retained SB4 to develop into a mixed use development which will continue to be held by the Trust.

Formed a strategic alliance with Fletcher Living

KCDL - NON COMMERCIAL

Facilitated the burial of a tribal member in the forest, in an area associated with his tupuna and of great significance to him

Supplied approximately 30 deer to 10 tangi across the five marae

Supported whanau accessing hangi wood for tangi

Supported the taking of ponga logs from Riverhead Forest to enable fencing construction at one of the marae

Supported the harvesting of pingao for the refurbishment of a marae

Facilitated and monitored permitted whanau camping at the lagoon

Employed 3 whanau full-time and gave part-time / contract / casual work to 18 others (especially related to public education, filming and event work in Woodhill)

Supported toheroa research on Te One Rangatira

Facilitated 50% discounts at the adventure tourism businesses in Woodhill Forest

Supported Matariki celebrations at Woodhill and Waimauku Schools





16/17 AUDITED CONSOLIDATED GROUP FINANCIAL ACCOUNTS AND NOTES

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST

CONSOLIDATED

GROUP FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2017

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NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
DIRECTORY
AS AT 31 MARCH 2017

Nature of Activities:	Treaty Settlement Claim and Management of Trust Assets
Trustees:	T Davis R C Freeman R N Glavish T R Hill T A Kapea M Kawharu G Samson HR Tobin H Walker
Address:	23 Commercial Road Helensville Auckland
Banker:	ANZ Cnr Queen & Victoria Streets Auckland
Auditor:	HLB Mann Judd 57 Symonds Street Auckland

**INDEPENDENT AUDITOR'S REPORT
TO THE TRUSTEES OF NGA MAUNGA WHAKAHII O KAIPARA DEVELOPMENT TRUST****Opinion**

We have audited the consolidated group financial statements of Nga Maunga Whakahii O Kaipara Development Trust which comprise the statement of financial position as at 31 March 2017, the statement of financial performance, statement of movements in trust capital, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated group financial statements present fairly, in all material respects, the financial position of the Trust as at 31 March 2017, and its financial performance for the year then ended in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Trust, in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in Nga Maunga Whakahii O Kaipara Development Trust.

Trustee's Responsibilities for the Financial Statements

The trustees are responsible on behalf of the Trust for the preparation and fair presentation of the consolidated group financial statements in accordance with NZ GAAP, and for such internal control as the trustees determine is necessary to enable the preparation of consolidated group financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern, disclosing as applicable matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the External Reporting Board's website at:

https://xrb.govt.nz/Site/Auditing_Assurance_Standards/Current_Standards/Page8.aspx

This report is made solely to the trustees, as a body. Our audit work has been undertaken so that we might state those matters which are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the trustees, as a body, for our audit work, for this report or for the opinions we have formed.



HLB Mann Judd
18 August 2017
Chartered Accountants
Auckland, New Zealand

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 31 MARCH 2017

	Note	2017 \$	2016 \$
Operating Revenue	3a	20,487,366	6,028,751
Operating Expenses	3b	8,115,504	3,522,834
Operating Profit before Income Tax		<u>12,371,862</u>	<u>2,505,917</u>
Income Tax Expense	4	24,586	-
Net Surplus for the Year		<u>12,347,276</u>	<u>2,505,917</u>

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 2-3.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
STATEMENT OF MOVEMENTS IN TRUST CAPITAL
FOR THE YEAR ENDED 31 MARCH 2017

	2017	2016
	\$	\$
Net Surplus for the Year	<u>12,347,276</u>	<u>2,505,917</u>
Total Recognised Revenue and Expenses for the Year	<u>12,347,276</u>	<u>2,505,917</u>
Asset Revaluation Reserve	-	2,906,040
Trust Capital at the Beginning of the Year	64,340,093	58,928,136
Trust Capital at the End of the Year	<u><u>76,687,369</u></u>	<u><u>64,340,093</u></u>

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 2-3.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2017

	Note	2017 \$	2016 \$
Trust Capital			
Trust Capital		65,826,329	53,479,053
Asset Revaluation Reserve		10,861,040	10,861,040
Total Capital		<u>76,687,369</u>	<u>64,340,093</u>
Current Liabilities			
Accounts Payable and Accruals	14	2,203,065	669,568
Income In Advance	8	2,535,737	710,158
Property Payable	9	9,054,000	9,054,000
Total Current Liabilities		<u>13,792,802</u>	<u>10,433,726</u>
Non-Current Liabilities			
Property Payable	9	5,583,441	-
Total Non-Current Liabilities		<u>5,583,441</u>	<u>-</u>
Total Funds Employed		<u>96,063,612</u>	<u>74,773,819</u>
Current Assets			
Accounts Receivable and Prepayments		1,038,267	161,066
Cash and Bank	5	22,888,979	3,434,925
GST Receivable		217,419	21,224
Income Tax Receivable	4	27,198	20,388
Interest Receivable		119,872	739
Total Current Assets		<u>24,291,735</u>	<u>3,638,342</u>
Investments			
Development Property	16	15,521,542	9,663,818
Investments	6	8,706,447	27,551,554
Total Investments		<u>24,227,989</u>	<u>37,215,372</u>
Non-Current Assets			
Carbon Credits	13	3,080,736	2,127,633
Property, Plant and Equipment	7	31,881,363	31,792,472
Property Receivable	16	12,581,789	-
Total Non-Current Assets		<u>47,543,888</u>	<u>33,920,105</u>
Total Assets		<u>96,063,612</u>	<u>74,773,819</u>

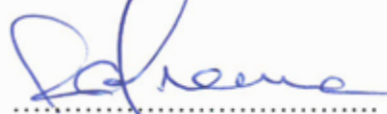
For and on behalf of the Trust:



Trustee

18 August 2017

Date



Trustee

18 August 2017

Date

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 2-3.

**NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017**

1 STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

The financial statements presented here are for the entity Nga Maunga Whakahii o Kaipara Development Trust ("Trust") and its subsidiaries ("Group").

The consolidated financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand.

Basis of Preparation

These financial statements have been prepared in accordance with *A Special Purpose Framework for use by For Profit Entities (SPFR for FPE's)* published by the New Zealand Institute of Chartered Accountants (which has now become Chartered Accountants Australia and New Zealand).

The financial statements have been prepared for the group's owners.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by the Group, with the exception that certain property, plant, equipment and investments are subject to revaluation.

Specific Accounting Policies

The following specific accounting policies, which materially affect the measurement of financial performance and financial position have been applied:

a) Basis of Consolidation - Cost Method

The consolidated financial statements include the parent entity and its subsidiaries accounted for using the cost method. All significant inter-entity transactions are eliminated on consolidation.

b) Revenue Recognition

Income is recognised on an accruals basis. Income in advance represent monies received where the services are yet to be provided and there is a contractual obligation.

c) Accounts Receivable

Receivables are stated at their estimated realisable value.

d) Goods & Services Tax

The financial statements have been prepared on a GST exclusive basis other than accounts receivable and accounts payable.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

e) Investment Policy

Investments are measured at fair value with gains or losses recognised in the Statement of Financial Performance. The fair value of investments are determined by reference to active market transactions.

f) Asset Revaluations

Any revaluation surplus arising upon appraisal of land and buildings is credited to the asset revaluation reserve in capital. Downward revaluations of land are recognised upon appraisal or impairment testing with the decrease being charged to the statement of financial performance. Any revaluation surplus remaining in equity on disposal of the asset is transferred to retained earnings.

g) Property, Plant & Equipment, Depreciation

Depreciation is calculated to allocate the cost of assets over their estimated economic useful lives. The following rates and methods have been used:

Land	0%	Diminishing Value
Buildings	2%	Straight Line
Equipment	6%- 50%	Straight Line & Diminishing Value
Roads	4%	Diminishing Value
Motor Vehicles	21%	Straight Line

All property, plant and equipment except for land is stated at cost less depreciation.

h) Taxation

The Group is registered as a Maori Authority and the income tax rate is 17.50%. The group has not adopted deferred tax accounting.

i) Development Property

Development property assets are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less costs to sell.

Changes in Accounting Policies

There were no changes in accounting policies. All policies have been applied on bases consistent with the previous year.

2 COMPARATIVE FIGURES

The comparative figures cover a period of 12 months to 31 March 2016.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

3 OPERATING REVENUE AND EXPENSES

	2017	2016
	\$	\$
a <i>Operating revenue consists of:</i>		
Carbon Credits	953,103	2,127,633
Grants Received	106,748	47,124
Interest	450,861	108,480
Investment Income	559,009	1,074,675
Licence Rent	1,141,302	1,123,302
Ministry of Education	235,855	235,855
Other Revenue	706,454	630,654
Property Income	13,942,237	2,138
Realised Gain on Valuation of Investments	2,391,797	377,059
Unrealised Gain on Valuation of Investments	-	301,831
	<u>20,487,366</u>	<u>6,028,751</u>
	\$	\$
b <i>Operating expenses include</i>		
Audit Fees	29,000	17,000
Bad Debts	-	2,969
Depreciation	45,015	33,991
Director Fees	257,216	211,354
Education & Scholarship Expenses	213,809	86,573
Employee Expenses	1,621,150	1,414,319
Marae Infrastructure Funds Donation	-	267,848
Interest Expense	22,282	-
Other Expenses	1,645,962	679,767
Professional Fees	613,369	693,973
Property Expenses	1,835,860	-
Trustee Fees	146,114	115,040
Unrealised Loss on Valuation of Investments	1,685,727	-
	<u>8,115,503</u>	<u>3,522,834</u>

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NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

4 INCOME TAX

<i>(a) Income Tax Expense</i>	2017	2016
Tax expense comprises:	\$	\$
Current tax expense in respect of the current year	24,586	-
<i>(b) Reconciliation between tax at statutory rate and tax expense in the statement of financial performance</i>		
Profit Before Income Tax	12,371,861	2,505,917
Statutory tax at 17.5% thereon	2,165,075	438,535
Temporary Differences	(1,730,574)	(14,099)
Non assessable items	(1,041,304)	(635,228)
Non-deductible items	716,968	125,213
Tax losses not recognised	(85,579)	85,579
Total Tax Expense	24,586	-

Whiti Ora o Kaipara Charitable Trust is a registered charity and accordingly is not subject to tax. Nga Maunga Whakahii o Kaipara Commercial Development Limited is a look-through company and accordingly taxable income and credits flow through Nga Maunga Whakahii o Kaipara Development Trust. As per statement of accounting policies, deferred tax accounting is not adopted. Accordingly, deferred tax liabilities are not recognized in relation to the future taxation of current year accounting income.

5 CASH AND CASH EQUIVALENTS

	2017	2016
	\$	\$
Bank Current Accounts	354,988	1,613,341
Bank Call Accounts	5,729,059	1,124,138
Bank Term Deposits	16,804,933	697,446
	22,888,979	3,434,925



NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

	2017	2016
	\$	\$
6 INVESTMENTS		
ANZ Portfolio	5,932,078	25,020,718
Aspiring Asset Management	2,774,369	2,530,836
	<u>8,706,447</u>	<u>27,551,554</u>

7 PROPERTY PLANT AND EQUIPMENT

	Cost/Valuation	Depreciation	Accumulated Depreciation	Carrying Value
	\$	\$	\$	\$
2017				
Land	30,995,000	-	-	30,995,000
Buildings	688,890	1,288	9,514	679,376
Office Equipment	202,582	9,760	84,803	117,779
Roads	87,439	28,514	3,498	83,941
Motor Vehicles	9,338	3,498	4,072	5,267
	<u>31,983,249</u>	<u>43,059</u>	<u>101,886</u>	<u>31,881,363</u>
2016				
Land	30,995,000	-	-	30,995,000
Buildings	627,425	944	7,388	620,037
Office Equipment	132,602	29,749	47,411	85,191
Roads	87,439	-	-	87,439
Motor Vehicles	7,147	3,298	2,342	4,805
	<u>31,849,613</u>	<u>33,991</u>	<u>57,141</u>	<u>31,792,472</u>

School, Commercial Road, Rata Street and Old Woodcock Road Lands

The carrying value of Lands has been restated in the financial statements to \$30.99 million, an increase of \$2.76 million, as determined by an independent valuation report prepared by registered valuers CBRE Limited as at 31 March 2016. CBRE Limited has consented to the valuation being adopted and disclosed in the financial statements.

Commercial Road and Rata Street Buildings

The carrying value of Buildings has been restated in the financial statements to \$627,425, an increase of \$145,790, as determined by an independent valuation report prepared by registered valuers CBRE Limited as at 31 March 2016. CBRE Limited has consented to the valuation being adopted and disclosed in the financial statements.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

8 INCOME IN ADVANCE

A transfer of \$2.535 million was made to income in advance to reflect Kake Hoiho Memberships, Event Funds, Grants Received and Te Uru Superlot 1 deposits that were received prior to balance date that are for transactions relating to the 2018 financial year (2016: \$710,158).

9 COMMITMENTS

<u>Operating Lease Commitments</u>	2017	2016
Commitments under non-cancellable operating leases:	\$	\$
Less than 1 year	41,682	26,052
Between 1-5 years	220,481	47,762
Later than 5 years	60,341	-
Total Operating Lease Commitments	<u>322,504</u>	<u>73,814</u>

Capital Commitments

At balance date Superblock 1 and Superblock 4 at the Village in Hobsonville Point were unconditional. Superblock 1 cost \$X and a deposit of \$X was paid on 31 March 2016 with the remaining balance of \$X million due to the Crown on 25 January 2018. Superblock 4 cost \$X due to the Crown on 25 January 2021. The Crown is due a revenue sharing bonus of \$X which is due in progress payments from 25 January 2018 to 25 January 2020. Therefore there is a capital commitment of \$X as at 31 March 2017 (2016: \$X) reflected in property payable.

At balance date Te Uru Limited ("Te Uru") is still converting Superblock 1 into two Superlots. Total development costs for the project is \$X. At balance date \$X had been spent. Therefore there is a capital commitment of \$X as at 31 March 2017 (2016: \$X).

At balance date Nga Maunga Whakahii o Kaipara Whenua Hoko Holding Limited is fitting out new office premises at 8/1 Te Pumanawa Square, Westgate, Auckland. Therefore there is a capital commitment of \$264,980 as at 31 March 2017 (2016: Nil).

10 CONTINGENT LIABILITIES

At balance date there are no known contingent liabilities. The Group has not granted any securities in respect of liabilities payable by any other party whatsoever (2016: Nil).

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

11 SUBSIDIARY ENTITIES

The Trust has the following subsidiary entities:

Nga Maunga Whakahii o Kaipara Ngahere Limited (name changed from Nga Maunga Whakahii o Kaipara Investment Limited on 12 December 2017) , Nga Maunga Whakahii o Kaipara Custodian Trustee Limited (non-trading), Nga Maunga Whakahii o Kaipara Commercial Development Limited, Whiti Ora o Kaipara Charitable Trust (name changed from Ngati Whatua Nga Rima o Kaipara Charitable Trust on 12 October 2016), Nga Maunga Whakahii o Kaipara Whenua Hoko Holdings Limited, Te Uru Limited and Te Rau Manga Limited.

12 RELATED PARTY TRANSACTIONS

During the year there have been transactions between the entities making up the Group as follows:

The Trust provided funding of \$400,000 to Whiti Ora o Kaipara Charitable Trust (2016: \$266,038).

During the year Nga Maunga Whakahii o Kaipara Commercial Development Limited purchased 20,000,000 shares from Nga Maunga Whakahii o Kaipara Ngahere Limited and Subsidiaries off the Trust for \$24.367 million.

During the year Nga Maunga Whakahii o Kaipara Ngahere Limited purchased back 19,999,900 of their shares off Nga Maunga Whakahii o Kaipara Commercial Development Trust for \$24.367 million.

During the year the Nga Maunga Whakahii o Kaipara Commercial Development issued 20,000,000 \$1 shares to the Trust.

At balance date there was a loan of \$10.781 million owing by Nga Maunga Whakahii o Kaipara Commercial Development Limited to the Trust. This is an interest free loan which is repayable on demand (2016: Nil).

At balance date there was a loan of \$619,632 owing by the Trust to Nga Maunga Whakahii o Kaipara Ngahere Limited. This is an interest free loan for working capital which is repayable on demand (2016: Nil).

Trustees fees for the year are \$146,114 (2016: \$115,040), directors fees for the year are \$257,216 (2016: \$211,354). Trustee fees include payments for the Trust Board, Nga Maunga Whakahii o Kaipara Tari Pupuritaonga Board and Parakai Reserves Board. At year end fees owed to trustees and directors are included in accounts payable and accruals.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

13 CARBON CREDITS

Nga Maunga Whakahii o Kaipara acquired 192,546 pre-1990 NZUs as part of its treaty settlement with the Crown. These were made available in the main as compensation for the fact that the land use options are seriously impacted by the rules around changing Pre 1990 forest land uses.

Carbon credits have been restated in the financial statements to \$3.08 million (2016: \$2.12 million) as per OM Financial Limited spot rate as at 31 March 2017.

14 MUSIC FESTIVAL PROVISION

In April 2017 Nga Maunga Whakahii o Kaipara Ngahere Limited held Oro17 Music Festival. At 31 March 2017, Accounts Receivable and Prepayments included \$752,513 of prepayments related to the festival. The festival made a loss of \$863,000 which has been recognised as part of Operating Expenses and provided for within Accounts Payable and Accruals at 31 March 2017.

15 SUBSEQUENT EVENTS

There are no other subsequent events as at 31 March 2017. (2016: Nil)

16 SIGNIFICANT EVENT

On the 22 March 2016 Te Uru as the purchaser and Nga Maunga Whakahii o Kaipara Ngahere Limited as the Covenantor entered in to The Village - Agreement for Sale and Development to purchase four Superblocks for \$X from Her Majesty the Queen at Hobsonville Point.

The purchase of the Village at Hobsonville Point is a major transaction. As the transaction is worth less than 1/3 of the Trust Group Assets the transaction has been approved under clause 23 of the Trust Deed.

On 22 March 2016 Te Uru confirmed satisfaction of the purchaser's conditions thus going unconditional on Superblock 1 at Hobsonville Point Village Precinct.

Superblock 1 cost \$X and a deposit of \$X was paid on 31 March 2016 with the remaining balance of \$X due to the Crown on 25 January 2018.

On 24 May 2016 Te Uru confirmed satisfaction of the purchaser's conditions thus going unconditional on Superblocks 2 and 3 at Hobsonville Point Village Precinct.

NGA MAUNGA WHAKAHII o KAIPARA DEVELOPMENT TRUST
CONSOLIDATED GROUP ACCOUNTS
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

Superblock 2 cost \$X and will be settled on 25 January 2019. Superblock 3 cost \$X and will be settled on 25 January 2020.

On 28 September 2016 Te Uru confirmed satisfaction of the purchaser's conditions thus going unconditional on Superblocks 4 at Hobsonville Point Village Precinct.

Superblock 4 cost \$X and will be settled on 25 January 2021.

On 3 November 2016 Te Uru transferred Superblocks 2 and 3 at Hobsonville Point Village Precinct back to HLC who then onsold the superblocks to Fletcher Residential Limited.

Te Uru will receive \$X for Superblock 2 and 3 and will be settled in three payments \$X on 23 December 2016, \$X on 31 January 2019 and \$X on 31 January 2020. The settlement amounts have been shown in the Statement of Financial Position at Present Value. The discount rate used is 3.11% and is based on 10 year government stock rate.

On 8 November 2016 Te Uru sold Superlot TU1 in Superblock 1 to Universal Homes Limited for \$X. On 6 December 2016 \$X was received from Universal Homes Limited with the remaining \$X to be received not later than two months after title.

On 8 November 2016 Te Uru sold Superlot TU2 in Superblock 1 to Hobsonville Building Co Limited for \$X. On 9 December 2016 \$X was received from Hobsonville Building Co Limited with the remaining \$X to be received not later than eight months after title.

As part of the overall transaction the Crown will receive a revenue sharing bonus of \$X. The settlement amounts have been shown in the Statement of Financial Position at Present Value. The discount rate used is 3.11% and is based on 10 year government stock rate.



**16/17 WHITI ORA O KAIPARA
CHARITABLE TRUST
AUDITED FINANCIAL
ACCOUNTS AND NOTES**

WHITI ORA o KAIPARA CHARITABLE TRUST
(Formerly Ngati Whatua Nga Rima o Kaipara Charitable Trust)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2017

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WHITI ORA o KAIPARA CHARITABLE TRUST
ENTITY INFORMATION
AS AT 31 MARCH 2017

Legal Entity Names: Whiti Ora o Kaipara Charitable Trust ("Whiti Ora")

Type of Entity and Legal Basis: Charitable Trust

Charities Commission Number: CC39191

Date of Incorporation: 24 November 2003

Entity's Purpose or Mission:

The purposes for which the Trust is established are to use and administer on behalf of the Nga Maunga Whakahii O Kaipara Development Trust ("Development Trust") such assets as may be available by the Trustees of the Development Trust to Whiti Ora subject to any restrictions placed upon the use of such assets by the Trustees, together with any other resourcing that Whiti Ora is able to access for the purpose of undertaking community development activities that are delegated to it from time to time, either itself and/or through any subsidiary, trust or other entity established for that purpose, on behalf of and solely for the benefit of Ngati Whatua o Kaipara and in furtherance of the following purposes of the Development Trust to the extent that they are not inconsistent with charitable purposes:

1. the promotion amongst Ngati Whatua o Kaipara of the educational, spiritual, economic, social and cultural advancement or well-being of Ngati Whatua o Kaipara and its whanau;
2. the promotion amongst Ngati Whatua o Kaipara of the mental health and well-being of the aged, or those suffering from mental or physical sickness or disability: and or
3. any other purpose that is considered by the Trustees from time to time, to be beneficial to Ngati Whatua o Kaipara

Entity Structure:

Trust Structure:

We currently have six trustees that constitute our governance board.

Trustees:

Tracy Davis (Chairman)
Naida Glavish
Te Arahi Kapea
Glendith Samson
Heta Tobin
Haahi Walker

Operational Structure:

Our operations are managed by a team of five (2016: six) paid employees. We employ a tumuaki, development manager and three community development advisors. Volunteers support us with various activities throughout the year.

WHITI ORA o KAIPARA CHARITABLE TRUST
ENTITY INFORMATION
AS AT 31 MARCH 2017

Main Sources of Entity's Cash and Resources

Whiti Ora has received its income from a mixture of government grants, Development Trust funding, interest and council grants.

Main Methods Used by Entity to Raise Funds:

Whiti Ora does not conduct fundraising activities as it is funded by the development trust.

Entity's Reliance on Volunteering and Donated Goods and Services:

Whiti Ora does not rely on donations as it is funded by the Development Trust.

Registered Office & Address: 16 Commercial Road
Helensville
Auckland 0800

Banker: ASB Bank Limited
Auckland

Auditor: HLB Mann Judd
57 Symonds Street
Auckland

WHITI ORA o KAIPARA CHARITABLE TRUST
STATEMENT OF SERVICES PERFORMANCE
AS AT 31 MARCH 2017

Descriptions of the Entity Outcomes:

1. Provide Heartlands service to the Helensville community.
2. Provide educations grants to beneficiaries of Ngati Whatua o Kaipara
3. Provide school holiday programmes
4. Provide Te Reo programmes

	Actual	Budget	Actual
Description and Quantification (to the extent practicable) of the entity's Outputs	2017	2017	2016
Heartland services visitors	1614	0	951
Education grants provided	418	0	279
School holiday programmes attendees	171	0	213
Te Reo programme attendees	22	0	40

2017 budget information is unavailable.

Independent Auditor's Report

To the Trustees of the Whiti Ora O Kaipara Charitable Trust

Report on the Performance Report

We have audited the Performance Report of the Whiti Ora O Kaipara Charitable Trust on pages 1 to 13 which comprises Entity Information, the Statement of Service Performance, the Statement of Financial Performance, the Statement of Movements in Equity, the Statement of Financial Position as at 31 March 2017 and the Statement of Cash Flows for the year then ended and the Statement of Accounting Policies and other explanatory information.

Trustees' Responsibility for the Performance Report

The Trustees are responsible on behalf of the entity for:

- a) identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the Statement of Service Performance;
- b) the preparation and fair presentation of this Performance Report which comprises:
 - the Entity Information;
 - the Statement of Service Performance; and
 - the Statement of Financial Performance, Statement of Movements in Equity, Statement of Financial Position, Statement of Cash Flows, Statement of Accounting Policies and Notes to the Performance Reportin accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board that gives a true and fair view of the matters to which they relate, and
- c) for such internal control as the Trustees determines is necessary to enable the preparation of the Performance Report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities

Our responsibility is to express an opinion on the Performance Report based on our audit. We conducted our audit of the Statement of Financial Performance, Statement of Financial Position, Statement of Cash Flows, Statement of Accounting Policies and Notes to the Performance Report in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)), and the audit of Entity Information and Statement of Service Performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Performance Report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Performance Report, including performing procedures to obtain evidence about and evaluating whether the reported outcomes and outputs and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Performance Report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the Performance Report that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Trustees, as well as evaluating the overall presentation of the Performance Report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor, we have no relationship with, or interests in, the Whiti Ora O Kaipara Charitable Trust.

Auditor's Opinion

In our opinion, the financial report of the Whiti Ora O Kaipara Charitable Trust;

- complies with Generally Accepted Accounting Practice in New Zealand; and
- gives a true and fair view of the financial position of the Whiti Ora O Kaipara Charitable Trust as at 31 March 2017 and the results of its operations for the year ended on that date.
- the reported outcomes and outputs, and quantification of the outputs to the extent practicable, in the Statement of Service Performance are suitable; and
- the Performance Report on pages 1 to 13 gives a true and fair view of the financial position of the Whiti Ora O Kaipara Charitable Trust as at 31 March 2017 and the Entity Information, service performance, movements in equity, financial performance and cash flows for the year then ended in accordance with Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit).

Restriction on Distribution or Use

This report is made solely to the Trustees as a body. Our audit work has been undertaken so that we might state to the Trustees those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the entity and its Trustees, as a body, for our audit work, for this report or for the opinions we have formed.



HLB Mann Judd
18 August 2017

**WHITI ORA o KAIPARA CHARITABLE TRUST
STATEMENT OF FINANCIAL PERFORMANCE
FOR THE YEAR ENDED 31 MARCH 2017**

	Note	2017 \$	2016 \$
Operating Revenue	3a	552,832	391,368
Operating Expenses	3b	615,153	491,123
Operating Surplus/(Loss)		<u>(62,321)</u>	<u>(99,755)</u>
Net Surplus/(Loss) for the Year		<u><u>(62,321)</u></u>	<u><u>(99,755)</u></u>

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 4-5.



WHITI ORA o KAIPARA CHARITABLE TRUST
STATEMENT OF MOVEMENTS IN EQUITY
FOR THE YEAR ENDED 31 MARCH 2017

	Note	2017 \$	2016 \$
Net Surplus/(Loss) for the Year		<u>(62,321)</u>	<u>(99,755)</u>
Total Recognised Revenue and Expenses for the Year		<u>(62,321)</u>	<u>(99,755)</u>
Equity at the Beginning of the Year		251,616	351,371
Equity at the End of the Year		<u><u>189,295</u></u>	<u><u>251,616</u></u>

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 4-5.

WHITI ORA o KAIPARA CHARITABLE TRUST
STATEMENT OF FINANCIAL POSITION
AS AT 31 MARCH 2017

	Note	2017 \$	2016 \$
Equity			
Retained Earnings		189,295	251,616
Total Equity		<u>189,295</u>	<u>251,616</u>
Current Liabilities			
Accounts Payable and Accruals		18,442	19,270
Other Taxes Payable		35,324	8,828
Income In Advance	6	<u>20,337</u>	<u>69,388</u>
Total Current Liabilities		<u>74,103</u>	<u>97,486</u>
Total Funds Employed		<u><u>263,398</u></u>	<u><u>349,102</u></u>
Current Assets			
Cash and Bank	4	243,076	342,034
Interest Receivable		234	-
Accounts Receivable and Prepayments		14,133	-
Taxation Receivable		<u>20</u>	<u>20</u>
Total Current Assets		<u>257,463</u>	<u>342,054</u>
Non-Current Assets			
Property, Plant and Equipment	5	<u>5,935</u>	<u>7,048</u>
Total Non-Current Assets		<u>5,935</u>	<u>7,048</u>
Total Assets		<u><u>263,398</u></u>	<u><u>349,102</u></u>

For and on behalf of the Trust:


 Trustees


 Trustees

18 August 2017
 Date

18 August 2017
 Date

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 4-5.

WHITI ORA o KAIPARA CHARITABLE TRUST
STATEMENT OF CASH FLOW
FOR THE YEAR ENDED 31 MARCH 2017

	2017	2016
	\$	\$
Cash Flows from Operating Activities		
Receipts from customers	557,157	604,832
Payments to suppliers and employees	(654,312)	(572,894)
Total Cash Flows from Operating Activities	(97,155)	31,938
Cash Flows from Investing Activities		
Proceeds from sale of property, plant and equipment	(1,803)	3,500
Payment for property, plant and equipment	-	(5,937)
Total Cash Flows from Investing Activities	(1,803)	(2,437)
Cash Flows from Financing Activities		
Term Deposit Drawdown	-	(105,854)
Interest Received	-	-
Total Cash Flows from Financing Activities	-	(105,854)
Net Cash Flows	(98,958)	(76,353)
Cash Balances		
Cash and cash equivalents at beginning of period	342,034	418,387
Cash and cash equivalents at end of period	243,076	342,034
Net change in cash for period	(98,958)	(76,353)

This Statement must be read in conjunction with the notes to the financial statements and the independent auditor's report on pages 4-5.

WHITI ORA o KAIPARA CHARITABLE TRUST
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

1 STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

Whiti Ora O Kaipara Charitable Trust ("Whiti Ora") is a charitable trust engaged in the business of Tribal Services.

The Financial Statements have been prepared in accordance with generally accepted accounting practice in New Zealand. For this purpose the Trust has designated itself as a public benefit entity and is eligible to report in accordance with Tier 3 PBE SFR - A standards and has elected to do so as it has no public accountability and has expenses less than \$2 million.

On 12 October 2016 Whiti Ora changed its name from Ngati Whatua Nga Rima o Kaipara Charitable Trust.

Measurement Base

The accounting principles recognised as appropriate for the measurement and reporting of financial performance and financial position on a historical cost basis are followed by Whiti Ora.

Specific Accounting Policies

The following specific accounting policies, which materially affect the measurement of financial performance and financial position have been applied:

a) Revenue Recognition

Income is recognised on an accruals basis. Income in advance represent monies received where the services are yet to be provided and there is a contractual obligation.

b) Accounts Receivable

Receivables are stated at their estimated realisable value.

c) Goods & Services Tax

The financial statements have been prepared on a GST exclusive basis other than accounts receivable and accounts payable.

d) Property, Plant & Equipment

Depreciation

Depreciation is calculated to allocate the cost of assets over their estimated economic useful lives. The following rates and methods have been used:

Buildings	0%	Diminishing Value
Equipment	12%- 67%	Straight Line
Motor Vehicles	20 - 25%	Straight Line

WHITI ORA o KAIPARA CHARITABLE TRUST
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

All property, plant and equipment is stated at cost less depreciation.

e) Taxation

No provision for income tax have been made as Whiti Ora has income tax exemption and charitable status. The charities commission registration number is CC39191 and was registered on 30 June 2008.

f) Going Concern

These financial statements have been prepared on the basis that Whiti Ora is a going concern.

Changes in Accounting Policies

There were no changes in accounting policies. All policies have been applied on bases consistent with the previous year.

2 COMPARATIVE FIGURES

The comparative figures cover a period of 12 months to 31 March 2016.

3 OPERATING REVENUE AND EXPENSES

	2017	2016
	\$	\$
a Operating revenue consists of:		
Grants	83,928	47,124
Gain on Disposal	-	1,453
Interest	4,485	8,626
Ministry of Social Development	22,820	6,085
NMWoK Development Trust Funding	400,000	266,038
Other Revenue	41,599	62,042
	<u>552,832</u>	<u>391,368</u>
b Operating expenses include:		
Audit Fees	3,500	4,000
Education & Scholarship Expenses	213,809	86,573
Depreciation	2,916	3,422
Employee Expenses	258,459	290,467
Koha	1,050	10,265
Other Expenses	103,077	73,298
Professional Fees	10,653	16,098
Trustee Fees	21,688	7,000
	<u>615,153</u>	<u>491,123</u>

WHITI ORA o KAIPARA CHARITABLE TRUST
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

	2017	2016
4 CASH AND CASH EQUIVALENTS	\$	\$
Bank Current Accounts	185,017	20,253
Bank Call Accounts	506	160,521
Bank Term Deposits	57,553	161,260
	<u>243,076</u>	<u>342,034</u>

5 PROPERTY PLANT AND EQUIPMENT

	Cost	Depreciation	Accumulated Depreciation	Carrying Value
2017	\$	\$	\$	\$
Office Equipment	19,317	2,916	13,381	5,935
	<u>19,317</u>	<u>2,916</u>	<u>13,381</u>	<u>5,935</u>

	Cost	Depreciation	Accumulated Depreciation	Carrying Value
2016	\$	\$	\$	\$
Office Equipment	17,512	3,422	10,464	7,048
	<u>17,512</u>	<u>3,422</u>	<u>10,464</u>	<u>7,048</u>

6 INCOME IN ADVANCE

A transfer of \$20,337 was made to income in advance to reflect grant funds that were received prior to balance date that are for transactions relating to the 2018 financial year. (2016: \$69,388)

7 CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

Whiti Ora has no capital commitments or contingent liabilities as at 31 March 2017 (2016: Nil).

8 RELATED PARTY TRANSACTIONS

During the year there have been transactions between Whiti Ora and related parties.

The Development Trust provided funding of \$400,000 to Whiti Ora (2016: \$266,038).

Accounts payable and accruals include \$510 payable to the Development Trust (2016: (\$97)).

Trustee fees of \$21,688 were paid (2016: \$7,000).

WHITI ORA o KAIPARA CHARITABLE TRUST
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2017

9 SUBSEQUENT EVENTS

Whiti Ora concluded that no subsequent events have occurred that would require recognition or disclosure in the financial statements.

10 CASH FLOW RECONCILIATION	2017	2016
	\$	\$
Reconciliation of net profit/(loss) to net income from operating activities:		
Net Loss	(62,321)	(99,755)
Adjustments for non-cash items		
Depreciation	2,916	3,422
Loss/(Gain) on Sale of PPE	-	(1,453)
Changes in assets/liabilities		
(Increase)/decrease in receivables and prepayments	(14,367)	144,076
Increase/(decrease) in payables and accruals	(828)	1,279
Increase/(decrease) in other payables	(22,556)	(15,631)
Net Cash from/(used by) operating activities	(97,155)	31,938

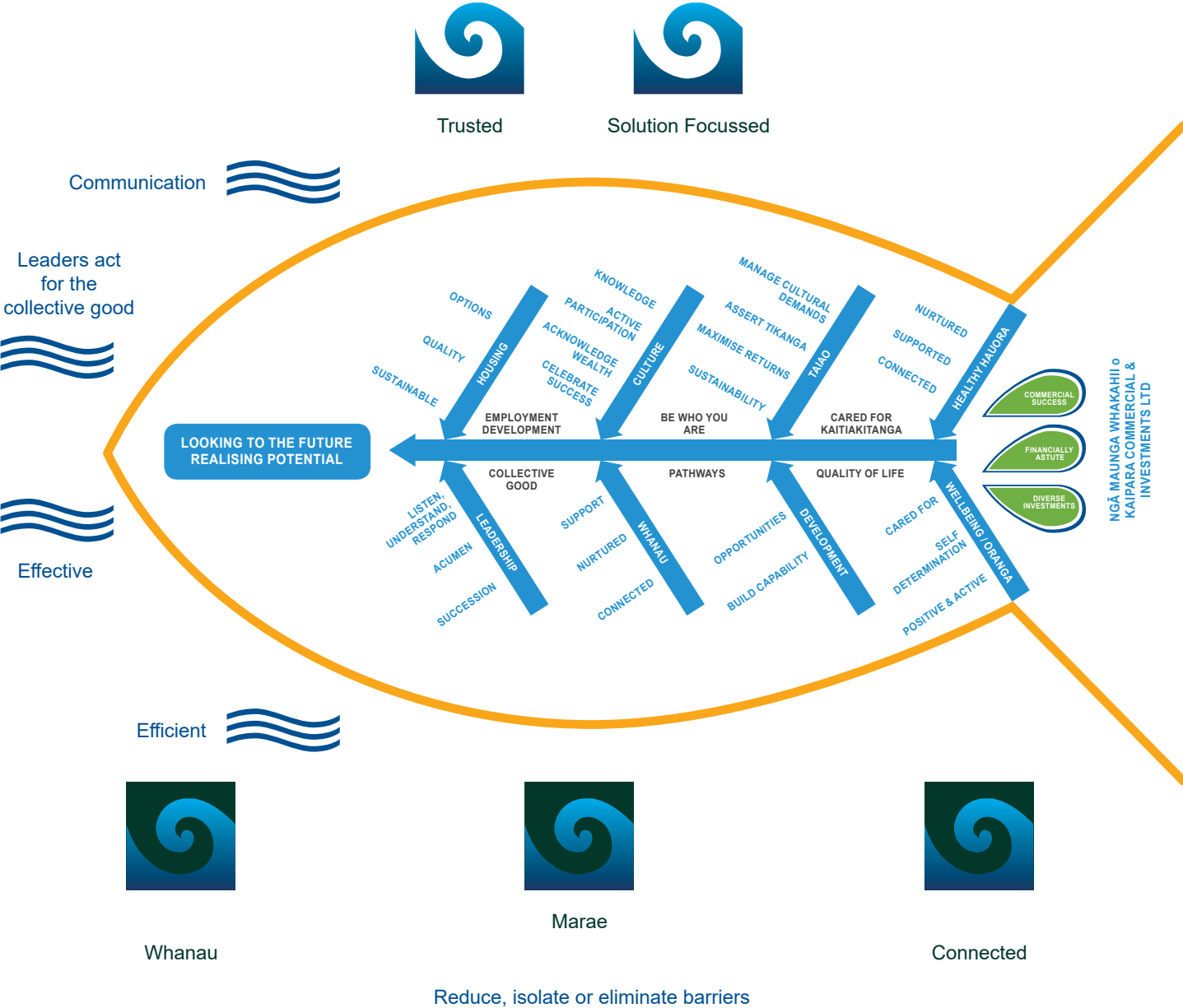


A close-up photograph of a traditional woven basket, likely made of natural fibers, featuring a complex diamond or checkerboard weave pattern. A braided handle arches over the top of the basket. Inside the basket, a book is visible, with its title "Ngati Whatua o Kaitiaki" printed on the cover. The background is a dark, textured surface.

Ngati Whatua o Kaitiaki

Our Vision

Tu kaha, tu hauora, me te hari ngā tahi taua
Together, stronger, healthier and happier.



A close-up, profile shot of a young child with dark, curly hair, looking towards the right. The child's face is in sharp focus, while the background is a warm, out-of-focus bokeh of yellow, orange, and red lights, suggesting a festive or indoor setting. The text 'OUR FUTURE' is overlaid in the top right corner, framed by two horizontal lines.

OUR FUTURE

5 Year Strategic Plan

**In order to reach what we want to achieve in our future,
we need to work through the key initiatives as outlined below**

What we want to achieve EDUCATION AND EMPLOYMENT

KEY INITIATIVES

To establish ongoing and continuous improvements in the operations of the Ngā Maunga Whakahii o Kaipara Development Trust Group

To grow our people(s) achievements and successes

To establish a signature building of Ngā Maunga Whakahii o Kaipara Development Trust

TE MANA o NGĀTI WHATUA O KAIPARA

KEY INITIATIVES

To share our history, knowledge and experiences

To support strategies for Marae development in the Kaipara

To establish and support regular Wānanga

To support the completion of Marae complexes

To establish tikanga succession activities at each Marae

To establish active Marae communities

To establish and support the continuous development of te reo speakers amongst Ngāti Whatua o Kaipara

To be emergency prepared

KAITIAKITANGA

KEY INITIATIVES

To facilitate sustainable and clean waterways across the Kaipara

To link whanau businesses with cultural opportunities and tourism markets

To protect, uphold and maintain mana whenua and ahi kā across the rohe

To determine eco-friendly businesses with employment opportunities

To implement restoration plans across the Kaipara waterways and lands

To identify and plan for the recognition of Ngāti Whatua o Kaipara sites of significance that are currently in external ownership

To develop whanau into positions of influence on environmental and restoration projects

COMMERCIAL DEVELOPMENT

KEY INITIATIVES

To increase the ownership of new plantings in Ngāhere

To diversify our investment portfolios

To increase our property holdings

To ensure consistent and increased returns on investments

WHANAU ORA

KEY INITIATIVES

To facilitate papakainga developments

To increase home ownership among Ngāti Whatua o Kaipara members

To facilitate whanau housing needs

To support whanau health and well-being

To establish healthy lifestyle practices amongst whanau

To increase active participation in whanau lives

WHANAU DEVELOPMENT

KEY INITIATIVES

To facilitate increased participation in the use of Te Reo

To establish tikanga succession activities at each Marae

To support whanau business and employment opportunities around the rohe

To grow whanau businesses

To acknowledge and celebrate our people's achievements

To support our people to excel

CONNECTS, RESPECTS, INFLUENCES

KEY INITIATIVES

To establish and foster relationships that support the kaupapa and tikanga of Ngāti Whatua o Kaipara

To attain agreements that support us to achieve our

desired outcomes

To operate effectively and transparently with responsible and accountable practices

2017/18 ANNUAL PLAN
(1 APRIL 2017 - 31 MARCH 2018)

What we want to achieve

SOCIAL

KEY INITIATIVES

Deliver Education & Tertiary Grants
Deliver development programmes (eg. Licenses, Security, First Aid)
Commence a housing review
Establish a Health and Well-being scheme
Deliver Health and Well-being grants
Establish a scholarships scheme

Deliver two school holiday programmes
Deliver four events (eg. Hākinakina, Whanau Day)
Conduct whanau needs survey(s)
Shape a social housing development model
Research home ownership saving scheme(s)
Establish a kaunihera Kaumātua

CULTURAL

CULTURAL

Deliver 5 x Whanau Wānanga
Distribute Te Reo household packs
Deliver a community kapa haka concert
32 Week Te Wānanga o Aotearoa Course completed
Establish a Te Reo practice group
Facilitate group insurance rates for Marae

Facilitate group audit rates for Marae Trusts
Deliver 5 x Marae Pop ups
Research papakainga development options
Support Marae to complete health and safety plans and emergency preparedness
Support Marae Master Planning activities

KAITIAKITANGA

CULTURAL

Progress the Clean Waterways Project
Complete Environmental Management plans
Implement Kaiarahi Services
Facilitate environmental training
Commence planned restoration activities

Commence riparian planting and fencing on Kakanui Block
Progress Marine and Coastal Customary Rights (Takutai Moana) negotiations
Progress Kaipara Harbour negotiations
Negotiate co governance agreements

COMMERCIAL

CULTURAL

Progress Te Uru developments
Support He Kainga Kaipara developments

Progress sand mining decision(s)
Facilitate health and safety compliance across Ngāhere operations

OPERATIONS

CULTURAL

Deliver induction programme for new Trustees
Deliver information workshops on settlement and trust deed
Commence Trust Deed review

Research signature building concepts, scope and resource consent processes
Initiate IT, new website and online systems
Initiate new partnership agreements

2016/17 RESOLUTIONS

Resolution 2016/17 - 01:

That the Minutes of 2015/16 Annual General Meeting (AGM) be passed as a true and accurate record of the meeting.

Moved:

Second:

For:

Against:

Resolution 2016/17 - 02:

That the Trustees and Auditors Reports together with the Statement of Accounts and Annual Report be received as the final duly audited consolidated financial statements of Ngā Maunga Whakahii o Kaipara Development Trust Group for the 2016/17 financial year.

Moved:

Second:

For:

Against:

Resolution 2016/17 - 03:

That HLB Mann Judd be reappointed as auditors of the Company and that the Trustees are authorised to fix the auditors remuneration

Moved:

Second:

For:

Against:

Resolution 2016/17 - 04:

That remuneration for Trustees of Ngā Maunga Whakahii o Kaipara Development Trust be set at:

- I. \$1000.00 per meeting for Trustees**
- II. \$1500.00 per meeting for Board Chair**

Moved:

Second:

For:

Against:

Resolution 2016/17 - 05:

That the duly nominated representative for the Nohoanga Kaumātua having reached the required threshold of attaining a minimum 50% of the eligible votes, be confirmed;

Moved:

Second:

For:

Against:

OR

That the duly nominated representative for the Nohoanga Kaumātua having NOT reached the required threshold of attaining a minimum 50% of the eligible votes be recorded and Ngā Maunga Whakahii o Kaipara Development Trust initiate further Nohoanga Kaumātua representative nomination and confirmation within three (3) months of this AGM date.

Moved:

Second:

For:

Against:

Resolution 2016/17 - 06:

That the duly elected representative(s) for the five (5) Marae of Kaipara having attained a majority of the eligible votes, be accepted;

Moved:

Second:

For:

Against:

Additional Notes:

SPRING BALL 2016



Ngā Maunga Whakahii o Kaipara Development Trust
Commercial Road, PO Box 41, Helensville, Auckland, 0840
Phone 09 420 8410